

California

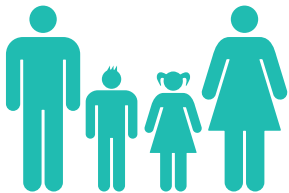
THE NATION'S DAIRY LEADER

Not only has California been the nation's largest milk producer for more than 20 years, it's also the No. 1 producer of butter, ice cream, nonfat dry milk and whey protein concentrate – and the second-largest cheese and yogurt producer.

Look for the Seals
California Milk Advisory Board



More than
1,400
dairy families



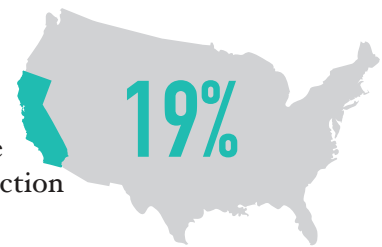
189,000
JOBS

depend on
the state's milk
production and
processing

\$65 Billion

Dairy-Related Economic Activity

California produces
more than 19% of the
nation's cheese production



\$9.4B

Annual retail sales from
California dairy farming¹

Cottage cheese
production increased **11%**
from 2011 to 2015.



Dairies house

1.74 million
milk cows



More than **32%** of California milk goes to make **BUTTER, NONFAT DRY MILK, and WHEY PROTEIN.**

More Cheese, Please
CHEESE IS CALIFORNIA'S FASTEST-GROWING DAIRY CATEGORY

46%

of the state's milk supply
goes to cheese production



>50 California cheesemakers

produce **250+** varieties & styles

CALIFORNIA DAIRY PRODUCTS ANNUAL PRODUCTION¹

40.9 B LBS



Milk
(total production)

2.4 B LBS



Cheese

580 M LBS



Butter

126 M GALS



Ice
Cream

465 M LBS



Yogurt

111 M LBS



Cottage
Cheese

702 M LBS



Nonfat
Dry Milk

All data provided by the California Milk Advisory Board, except as noted.

Updated June 2016

1 CDFA 2015 2 USDA